## **Roofing Revelation #1: Repair or Replace?**

Did you know, in many instances, your roof can be repaired, saving you thousands of dollars in needless expenses. But many roofers will tell you that a replacement is needed because they can charge you more money for a complete roof replacement. In fact, most roofers don't even touch repairs. All they want to do is go around slapping new roofs on homes, many times carelessly, which can void your manufacturer's warranty.

## Roofing Revelation #2: Does that 30-Year Warranty Really Mean 30 Years?

Let's talk about warranties. When you buy a 15 or 30 year warranty, you may not know that it only applies to the materials, such as the shingles, that go on your roof. It has nothing to do with the actual installation. And did you know that with a roof that is improperly installed (not according to exact manufacturer specifications) your warranty can actually be null and void?!

## Roofing Revelation #3: What can go wrong?

This happens to many unsuspecting homeowners, especially right after a storm when so-called "Storm Chaser" come through town. Now for those of you who don't know what a "Storm Chaser" is, let me tell you who they are and what they do. "Storm Chasers" are dialed into the Weather Channel and whenever a hail storm hits, they pack up and head to that area. They strike while the iron is hot and try to replace as many roofs as possible and then move to the next storm ravaged area.

Now that's all well and good, but they don't necessarily care about the quality of the roof they install, but just want to replace as many roofs as humanly possible. Once the jobs dry up or their reputation is destroyed, they move on to the next storm ravaged area.

Unfortunately, many homeowners are left high and dry once the "Storm Chasers" leave because their telephone numbers are disconnected or their warranties are useless. So if you have any problems after your roof is replaced, you may have trouble even collecting your insurance check. And since many Storm Chasers slap on these roofs carelessly, many manufacturer warranties are null and void, leaving you holding the bag. Make certain that the contractor you choose is in good standing and has been in business for more than 10 years.